

## Clarification of Pre-Bid queries from Agency Participated in Pre-Bid Meeting held on 18-06-2024

### Clarification/Corrigendum

#### Aptech Limited

Sl. No.	Page No/Para No/SL No of Tender Document	Tender Clause	Bidders Query, Amendment Requested if any, Reason for Request of Amendments	Clarification
1	Page No 7 / Point No 14. ELIGIBILITY & EVALUATION CRITERIA / Sn 2	The Bidder must have average annual turnover of not less than INR 5 crore in last three financial years (FY 2020-21, FY 2021-22 & FY 2022-23), as evidenced by the audited accounts.	We propose an increase in the minimum turnover requirement for bidders. A higher turnover threshold will ensure that only experienced bidders with a proven track record in handling projects of similar scale and complexity participate.  "The Bidder must have average annual turnover of not less than INR 50 crore in last three financial years (FY 2020-21, FY 2021-22 & FY 2022-23), as evidenced by the audited accounts."	As per the clause mentioned in the RFP.
2	Page No 7 / Point No 17. / Scope of Work	Organize a mock test for all the applicants of Shrinivas Ramanujan Talent Search Test in Mathematics and Sir CV Raman Talent Search Test in Science.	Please confirm if our understanding is correct that the applicant will be given a link to attend the online mock test.	Yes.
3	New Clause	The bidder must not have incurred losses in last three financial years (FY 2020-21, FY 2021-22 & FY 2022-23),	Including this clause helps to ensure that the bidder is financially stable and has a reliable track record. A company that has not incurred losses over the past three years is more likely to have consistent revenue streams, efficient cost management, and sound financial practices, which are critical for the successful execution of the project.	Not acceptable

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4	New Clause	<p>The Bidder should have a minimum CMMi Level 3 certification (CMMi-Institute). It should be available on this website "</p> <p><a href="https://cmmiinstitute.com/PARS?StateId=01f69d6b-7f09-4305-be81-8de5bf909ecd">https://cmmiinstitute.com/PARS?StateId=01f69d6b-7f09-4305-be81-8de5bf909ecd</a> "</p>	<p>CMMi Level 3 certification indicates that the bidder has well-defined, standardized, and effective processes in place. This ensures that the bidder follows a structured approach to project management and software development, leading to high-quality deliverables. Achieving CMMi Level 3 certification demonstrates that the bidder has reached a level of maturity in their processes. This certification reduces the risk of project failures, delays, and cost overruns, ensuring smoother project management and execution.</p>	Not acceptable
5	New Clause	<p><b>Evaluation of Bid</b> - Following completion of evaluation of Technical and Financial Proposals, final ranking of the Proposals will be determined on basis of Quality and Cost Based Selection (QCBS). 70% weightage shall be provided to Technical Score (Tn) &amp; 30% weightage shall be provided to Financial Score (Fn). The overall score will be calculated as follows: -  <math display="block">B_n = 0.70 * T_n + 0.30 * F_n</math>           Where Bn = overall score of bidder under consideration            Tn = Technical score for Selected bidder under consideration            Fn = financial score of Selected bidder under consideration</p>	<p>Including the Quality and Cost Based Selection (QCBS) method with a 70:30 ratio over the L1 (Lowest Cost) approach in our evaluation criteria ensures a balanced consideration of both quality and cost in the selection process. QCBS (70:30) prioritizes quality with a 70% weightage, allowing us to select a bidder who offers superior technical expertise, innovation, and reliable performance, which are critical for the project's success. This approach mitigates the risks associated with selecting solely based on the lowest bid, such as subpar quality or inadequate resources, thereby ensuring a higher overall value and successful project outcomes.</p>	Not acceptable

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6	Page No 5/Point No 6(c) / Forfeiture of EMD	Forfeiture of EMD	Before forfeiture of EMD kindly give us an opportunity of fair and personal hearing to clear any doubts and an opportunity to correct our mistakes.	It will be addressed on case-to-case basis.
7	Page No 6/ Point No 9 / Duration	Duration	Before terminating the contract, forfeiture of performance security and initiating administrative blacklisting action, kindly give us an opportunity of hearing and a reasonable time to cure any defects.	-Do-
8	Page No 6/ Point No 13 / Performance Security	Performance Security	Before forfeiture or blacklisting or termination kindly give us an opportunity of hearing and a reasonable time to cure any defects.	-Do-
9	Page NO 10/ Point No 21(a) / No advance payment	No advance payment	We suggest that some advanced payment shall be made on the signing of the contract.	As per the RFP.
10	Page No 11/Point No 22 / Termination	Termination	Before termination or blacklisting or termination kindly give us an opportunity of hearing and a reasonable time to cure any defects.	It will be addressed on case-to-case basis.

## Testing Team (All India Management Association), AIMA

Sl. No.	Clause	Page No. & Point No.	Clarification/Queries/Relaxation	Clarification
1	The Bidder should be an established entity registered under Companies Act 1956/2013 or Limited Liability Partnership Act 2008.	Page No 7 Point No 1 as per Eligibility & Evaluation Criteria	We, All India Management Association (AIMA), formed over 64 years ago and registered under the Societies Registration Act XXI of 1860 on January 16, 1960, is a non-lobbying, not-for-profit organization. Pioneers in assessment and testing services since 1988, AIMA conducts the Management Aptitude Test (MAT), a leading national test for business school entry, taken by nearly 100,000 students annually. Our testing services are CMMI V 2.0 Maturity Level 3, ISO 9001:2015, and ISO 27001:2013 certified, ensuring high quality and security. Since 1998, AIMA has credibly conducted recruitment and departmental exams for various clients, including government organizations, institutions, public sector undertakings, corporations, and independent bodies.	Please see Corrigendum
2	The bidders must provide Security and software quality certification as required.	Page No 4 Point No (n) as per General Instructions		As per RFP

Sl. No.	Clause	Page No. & Point No.	Clarification/Queries/Relaxation	Clarification
3	To provide response to any doubt regarding terms and conditions, scope of work and any other matter given in the tender document, a pre-bid meeting has been scheduled to be held in the office of Bihar Council on Science & Technology, Patna or an online meeting may be scheduled. The clarification sought by representative of prospective bidders shall be responded appropriately.	Page No 5 As Per Pre Bid Meeting.	Please share the online link for the Pre Bid Meeting.	Pre-bid meeting held.
4	"Experience in conducting at least 3 Computer based examination for Central / State Government Organization / Public Sector Unit (PSU) / University / Autonomous body under any government, in India with at least 25,000 candidates scheduled in a single shift."	Page No 7 Point No 4 as per Eligibility & Evaluation Criteria	We request you to change as under: "Experience in conducting at least 3 Computer based examination for Central / State Government Organization / Public Sector Unit (PSU) / University / Autonomous body under any government, in India with at least <b>15,000</b> candidates scheduled in a single shift."	Please see Corrigendum

Sl. No.	Clause	Page No. & Point No.	Clarification/Queries/Relaxation	Clarification
5	Develop and host (on own server) an online application for Math and Science Day talent search test.	Page No 8 Point No 1 as per scope of work	"We have leased AWS servers to support our operations and enhance our infrastructure capabilities.	As per RFP
6	Historical Data	General Query	We request you to share the historical data of the previously conducted Test.	Not acceptable.
7	Frequency of Exam	General Query	Please confirm if this is a onetime exam activity or there will be multiple exams in a year.	Two sperate exams in a year for Srinivas Ramanujan Talent Search Test in Mathematics and Sir C.V Raman Talent Search Test in Science.
8	Test Location	General Query	We request you to share the test locations.	Uploaded ( <b>Annexure-1</b> )
9	Payment gateway	General Query	Please Clarify the payment gateway to be used for collecting the payment from the candidates.	No payment from the students/Participants.
10	Bio metric data capturing	General Query	We assume that there will be no bio metric date capturing of the candidate will be done.	Yes. No bio metric date capturing of the candidate

## Sakaar Corporate Services Pvt. Ltd.

Sl. No.	Clause	Page No. & Point No.	Clarification/Queries/Relaxation	Clarification
1		In reference to (instruction to Bidders) table from point 14 Sub Point 2.	It is requested to relax the average turnover for the last 03 financial years to not less than 1 crore.	Not acceptable
2		In reference to (instruction to Bidders) table from point 14 Sub Point 4.	It is requested to relax the minimum limit for candidates scheduled in a single shift to 10000	Please see Corrigendum
3		In reference to (Notice Inviting tender) point 7.	As mentioned in Section 7(4) of Ministry of MSME's Notification No.S.02119 (E) dated 26 <sup>th</sup> June, 2020 an enterprise registered with any other organization under the ministry of MSME shall registered itself under Udyam Registration with effect from 01.07.2020, The MSEs registered under Udyam Resgistration are exempted from payment of Earnest Money Deposit (EMD)	As per RFP

## Ginger

Sl. No.	Clause	Page No. & Point No.	Clarification/Queries/Relaxation	Clarification
1		Request for Relaxation in EMD Submission:	We kindly request if there could be any relaxation in the submission of the Earnest Money Deposit (EMD). Our organization is committed to delivering high-quality services and we ensure full compliance with all other tender requirements.	As per RFP
2		Request for Relaxation in Technical Evaluation Criteria:	<p>As per the Technical Evaluation mentioned on page no. 7 and 8 of 17, it is required that the bidder should have experience in conducting examinations for at least 25,000 candidates in a single shift for at least three examinations. We request a relaxation in this criterion based on the following points:</p> <p><input checked="" type="checkbox"/> We have substantial experience in conducting multiple examinations for various clients with a total count exceeding 50,000 candidates.</p> <p><input checked="" type="checkbox"/> These examinations were conducted in multiple shifts due to logistical and practical considerations.</p> <p><input checked="" type="checkbox"/> We request that the clause be modified to accommodate the experience of conducting examinations for a large number of candidates across multiple shifts within a single day.</p>	Please see Corrigendum
3		Clarification on Scope of Work (Page 8 of 17):	In the scope of work, it is mentioned that the bidder needs to "Develop and host (on own server) an online application for the Math and Science Day talent search test."	As per RFP



## Merittrac

Sl. No	Tender Document Page Number	Clause No. of tender document	Full compliance/ not agreed	Changes/ modifications proposed by the Bidders	Clarification
1	7	14. ELIGIBILITY & EVALUATION CRITERIA – Point 4	Experience in conducting at least 3 Computer based examination for Central / State Government Organization / Public Sector Unit (PSU) / University / Autonomous body under any government, in India with at least 25,000 candidates scheduled in a single shift.	We request you to modify the clause as under: Experience in conducting at least 3 Computer based examination for Central / State Government Organization / Public Sector Unit (PSU) / <b>Private Institutions/University /Exam conducting body/</b> Autonomous body under any government, in India with at least 25,000 candidates scheduled in a Single shift.	Please see Corrigendum
2	8	17. Scope of Work (Sow)	Develop and host (on own server) an online application for Math and Science Day talent search test.	We will host the application on the cloud with an exclusive instance for BCST to ensure complete security of data.	As per RFP
3	10	21. Payment:	No advance payment will be considered by the BCST.	Since this is a large exam delivery, vendor will have to invest large amounts for the project in advance. We hence request you to that the payment schedule be made milestone based <ul style="list-style-type: none"> <li>· 50% of the payment to be made in advance post award of contract.</li> <li>· 50% payment to be made upon within a week of submission of final invoice</li> </ul>	As per RFP

Sl. No	Tender Document Page Number	Clause No. of tender document	Full compliance/ not agreed	Changes/ modifications proposed by the Bidders	Clarification
4		Generic		What is the hosting duration of the Application Form? (in months)	One month
5		Generic		From scope, we understand that exam will be conduct remotely by using AI Based remote proctoring. Please confirm	As per RFP (Examination will be conducted on DSTTE authorized center in all the districts of Bihar) AI Proctoring - NA
6		Generic		As per scope, we understand that exam centers with required infrastructure will be arrange by BCST, please confirm.  Also, please share the list of locations where exam needs to be conducted.	Yes ( <b>Annexed</b> )
7		Generic		Please let us know the exam dates for both Srinivasan Ramanujan Talent search	Month mentioned in the RFP.
				Test in Mathematics and Sir C.V Raman Talent Search Test.	Question not clear
8		Generic		How many drives and batches per day are to be conducted?	This assessment will be conducted on the basis of total number of registered candidates/participants in 4 different schedule each day!
9		Generic		What is the tentative duration for each Exam?	1 - 1.5 hours
10		Generic		We understand that each candidate will take a single exam (MCQ based CBT) only. You are requested to confirm the Same.	Its MCQ based CBT test
11		Generic		Is Helpdesk support required? If Yes, will it be telephonic or email or both? What is the duration of the helpdesk? (In months and working hours).	As per RFP
12		Generic		Any frisking to be done? If yes, then handheld metal detector is required, or pat frisking is fine.	Not Required

<b>Wheebox Agency</b>				
<b>Sl. No.</b>	<b>Clause</b>	<b>Page No. &amp; Point No.</b>	<b>Clarification/Queries/Relaxation</b>	<b>Clarification</b>
1			We would like to seek waiver of EMD under Public Procurement Policy for Micro Small Enterprises (MSEs) Order, 2012, Government of India and due certificate will be provided with submitted	No, Exemption as per RFP

➤ All other conditions will remain unchanged.